Think about the members of your team and the way each person contributes a unique perspective. To be successful, you need to capture their expertise, integrate their knowledge and channel all of that into a solution-fast! Now WebIQ can help you fully harness the collective power of your team to improve innovation and cycle time.

WebIQ provides all the convenience and flexibility you’d expect from an Internet application - and so much more. WebIQ gives team members the option to participate in group sessions as their schedules permit. Plus, WebIQ goes beyond online discussions and application sharing to provide a framework to evaluate any business issue.

WebIQ organizes all of your team’s comments and ideas into one, easy-to-follow discussion. It provides a structure to evaluate alternatives and identify solutions. You can attach your important documents and run the numbers, all in one session. It’s accessible anytime, anywhere, with an Internet connection. It even creates an action plan to keep your team focused. WebIQ’s flexible agenda and unique interactive format will help you get the answers you need right now.

A Complete Solution

Imagine this. Your team has to develop requirements for a new product. You have to finalize the plan this week. Now you face the logistics nightmare. Different time zones. Conflicting schedules. The need to share ideas and find a solution together. All within a week. Now what?

Forget the e-mail maze. You could spend an afternoon trying to follow the discussion. An on-site meeting would be expensive, and it would take a week to schedule. Video or audio conferencing are less expensive options, but still require team members to be available at the same time. Web-conferencing is easy to access, but it lacks structure. It doesn’t organize the decision process or give you the tools to evaluate your options. And you’d still have to get the team together at the same time.

Today you have a complete solution that overcomes all of these obstacles: WebIQ.
**Easy-to-Use Format**

WebIQ’s initial set-up is fast and user training is available online. Whenever your group has an issue to resolve, use WebIQ to set up an online session for the team. Create an agenda from the WebIQ Tool Kit to guide the group discussion through brainstorming, analysis, evaluation and action plan. These tools help you create an organized agenda that propels your team beyond “threaded discussions” to actual results.

To participate, team members use any Internet connection to instantly access the session anywhere, any time. Simultaneously or at their convenience, in the timeless, space-less comfort of the virtual world. No meetings to coordinate or scheduling conflicts to distract you. Participate when it fits your schedule and review the session later, with WebIQ’s complete online records.

**Unlimited Applications**

- Requirements planning
- Investment proposal evaluation
- Issue identification & discussion
- Strategic planning
- Proposal management
- Market launch coordination
- Focus group facilitation
- Customer feedback analysis
- Event planning assessment
- Job candidate review & screening
- Risk assessment

**Competitive Advantage**

The distinct benefits of WebIQ provide your business with a clear advantage:

- Flexible, easy-to-use format
- Anytime, anywhere access
- Attractive cost savings
- Effortless scheduling
- Focused, result-oriented discussions
- Greater number of ideas
- Superior decisions
- Significantly faster response
- Complete documentation
- Measurable competitive edge
## Versatile Tool Kit

Using WebIQ’s comprehensive tool kit, you can create a session agenda to guide participants through the collaborative process.

<table>
<thead>
<tr>
<th>Tool Name</th>
<th>Tool Function</th>
<th>Gather ideas or alternative solutions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Topic</td>
<td>Define the decision, issue or process</td>
<td></td>
</tr>
<tr>
<td>Ideas</td>
<td>Brainstorm for ideas, categorize ideas, share documents and add comments for discussion</td>
<td></td>
</tr>
<tr>
<td>Chat</td>
<td>Exchange non-structured comments in an open forum</td>
<td></td>
</tr>
<tr>
<td>Discussion</td>
<td>Establish a structured, threaded discussion about a single topic or idea</td>
<td></td>
</tr>
</tbody>
</table>

### Evaluate suggested ideas

<table>
<thead>
<tr>
<th>Rate</th>
<th>Rate ideas on a chosen scale</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rank</td>
<td>Rank order ideas from the most preferred to least preferred</td>
</tr>
<tr>
<td>Select</td>
<td>Select the most preferred alternatives</td>
</tr>
<tr>
<td>Score</td>
<td>Score the alternatives versus weighted criteria</td>
</tr>
<tr>
<td>Vote</td>
<td>Vote on alternatives with options to indicate Yes, No or Abstain</td>
</tr>
<tr>
<td>Categorize</td>
<td>Place alternatives into categories</td>
</tr>
<tr>
<td>Allocate</td>
<td>Assign resources (such as dollars and time) to the alternatives</td>
</tr>
</tbody>
</table>

### Model alternative decisions

<table>
<thead>
<tr>
<th>Model</th>
<th>Create a model in “English equations” that describes the analysis to be performed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assume</td>
<td>Collaborate to identify the model variables and corresponding assumptions</td>
</tr>
<tr>
<td>Select RHS</td>
<td>Determine as a group the best assumptions for each model variable</td>
</tr>
<tr>
<td>Logic Review</td>
<td>Evaluate model logic for accuracy or necessary changes</td>
</tr>
<tr>
<td>Analyze</td>
<td>Solve the model of English equations and produce a spreadsheet of answers</td>
</tr>
<tr>
<td>Goal Seek</td>
<td>Determine the assumption necessary to achieve a specific end result</td>
</tr>
<tr>
<td>What If?</td>
<td>Evaluate alternative scenarios with temporary changes in assumptions</td>
</tr>
<tr>
<td>Variance</td>
<td>Determine the variance between two scenarios</td>
</tr>
</tbody>
</table>

### Conclude session

<table>
<thead>
<tr>
<th>Action Plan</th>
<th>Identify and assign tasks, emphasizing critical dependencies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Closure</td>
<td>Summarize and report the session proceedings including background facts, decisions and follow-up action items</td>
</tr>
</tbody>
</table>
### Pricing Options

- **Project License**
  Pay one project fee based on number of months and users.

- **Site License**
  Licenses are available with annual maintenance fees including product upgrades.

### WebIQ System Requirements

#### SERVER REQUIREMENTS

**Hardware**
- Dual Processor, Pentium III 500 MHz or greater
- 1GB RAM
- 5 MB of free HD space for WebIQ program files
- 500 MB minimum of free drive space for database

**Software - Microsoft Internet Information Server (IIS) 3 or 4**
- Windows NT4 with Service Pack 4 or 5 (6 and 6a not supported)
- Database: Microsoft SQL 6.5 or above, or Oracle 8i
- ServletExec 2.2, or 3.0 Application Server from [www.unifyewave.com](http://www.unifyewave.com) (approximate price $695.)
- JRE 1.3 (Java Runtime Environment) [www.java.sun.com/j2se/1.3/](http://www.java.sun.com/j2se/1.3/)
- SMTP Mail Server

**Software - Lotus Domino R5**
- Windows NT4 with Service Pack 4 or 5 (6 and 6a not supported)
- Database: Microsoft SQL 6.5 or above, or Oracle 8i
- JRE 1.3 (Java Runtime Environment) [www.java.sun.com/j2se/1.3/](http://www.java.sun.com/j2se/1.3/)
- SMTP Mail Server

#### WORKSTATION REQUIREMENTS

**Workstation**
- Any computer capable of running:
  - MS Internet Explorer 4.0 or above, or Netscape Navigator 4.08 or above